

Coming Event

28 August 2008

Luncheon Talk on "The Secondary Market as a Portfolio Management Tool For General Partners in the Asia Region"

The speech will focus the process of using secondary markets as a portfolio management tool and specifically how to price secondary transactions when going in and implications when looking for buyers, identify all the moving parts that one needs to consider in order to price and complete a transaction: What is driving the transaction; economics, hold or sell; structuring the auction; which buyers to invite and how many is ideal; types of assets to sell.

Speaker:

Ms. Garland Seto, Vice President, NYPPEX

Garland Seto serves as a Vice President with NYPPEX. Ms. Seto has relationship management responsibility for general partners and limited partners based in Asia, and focuses on providing access to secondary private market liquidity in unregistered securities of private companies, interests in private partnerships and illiquid receivables (e.g. escrow accounts).

Date: August 28, 2008 (Thursday)
Time: Registrations 12:00 noon
Lunch 12:30 p.m.
Talk 1:30 p.m. - 2:00 p.m.
Place: The China Club
14th Floor, Old Bank of China,
Bank Street, Central, Hong Kong

Reservations:

1. Please complete the attached reservation form and fax to (852) 2537 0086. Reservations must be followed by payment of check
2. Please consider your registration confirmed unless you are notified otherwise.

[\[Download Registration Form\]](#)

New Members Welcome

Full Member



Candover Asia Ltd

Representative:

Mr. Jamie Paton
Mr. Oliver Stratton

Candover is a leading European private house. They discover compelling opportunities, back winning management teams and create value for investors. Since 1980 they have invested in 136 buyouts worth €44 billion. Candover Investments plc opened its office in Asia in 2008.

Website: www.candover.com

ZERO2IPO CAPITAL

Zero2IPO Capital Ltd

Representative:

Mr. Danny Chung
Mr. Gavin Ni

Zero2IPO Capital is the venture capital arm under Zero2IPO Group targeted at high-potential, high-growth China enterprises. Leveraging Zero2IPO's vast network in China, Zero2IPO Capital does not compete with other venture funds, but rather pursue a two-prong investment strategy. The industry focus includes focus includes Internet, mobile and wireless applications, digital media, healthcare, green-tech, consumable products and services, as well as other emerging sectors.

Website: www.zero2ipocap.com



Merrill Lynch (Asia Pacific) Ltd

Representative:

Ms. Chin Chin Teoh
Mr. Yihao Liu

Merrill Lynch is one of the world's leading wealth management, capital markets and advisory companies, with offices in 40 countries and territories

and total client assets of approximately \$1.6 trillion. Merrill Lynch offers a broad range of services to private clients, small businesses and institutions and corporations, organizing its activities into two interrelated business segments – Global Markets & Investment Banking and Global Wealth Management.

Website: www.ml.com

New Members Welcome

Associate Member



SCM Strategic Capital Management Asia Ltd

Representative:

Dr. Stefan Hepp

Mr. Mark Engler

SCM Strategic Capital Management AG is a Swiss provider of management and consulting services for alternative investments and fund-of-funds. The company focuses on private equity, real estate and infrastructure fund investments, covering all sub segments of these classes worldwide.

Website: www.scmag.com



SAVE THE DATE
Wine Tasting Evening
October 27, 2008 (Monday)
The Hong Kong Club

Member's Notice

Members Notice

HKVCPEA

Please support Hong Kong Red Cross and let's join hands to help those in need!



 **香港紅十字會**
HONG KONG RED CROSS

Our Continued Efforts Need Your Long-term Support

Hong Kong Red Cross strives for a world in which people respect and protect human life and dignity, and where people are ready to offer impartial and voluntary aid to help improve the lives of vulnerable people. We offer the services including blood transfusion, bone marrow donation, patient concern service, first aid and health training, local and international relief, special education, uniformed groups, tracing service, mobilizing and training of volunteers and community health education.

ACT NOW!

Make a donation [monthly](#) or [one-off](#) to HKRC. Your contributions could help us to prepare for emergencies and better plan for long-term operations and rehabilitation work.

Address: Hong Kong Red Cross Headquarters, 33
Harcourt Road, Hong Kong
Hotline: 2802 0016
Website: www.redcross.org.hk
Email: crd@redcross.org.hk

Members Notice

HKVCPEA

Networking Luncheon with
Canadian Natural Health Products,
Life Sciences & Health Care Trade
Mission to HK, Aug 13



Foreign Affairs and
International Trade Canada



Canada

Date: August 13, 2008 (Wed)

Time: 12:00 – 14:00

Place: Room 306-308 (New Wing), HK
Convention & Exhibition Centre

Organizer: The Canadian Consulate and
HKTDC

The Mission will be led by Dr Rickey Yada who is the Scientific Director of the Advanced Foods & Materials Network. It consists of 15 senior representatives from 10 organizations and private companies specializing in the areas of Food and Bio-materials Research, Natural Health Products and Supplements, Private Label Contract Manufacturing Services, Omega-3 Fish Oil Ingredients and Canadian Red Deer Antler products etc.

HKVCPEA members are welcome to join the luncheon to meet with the Canadian delegates. Please register with Ms. Fatima Lai at Email: fatima.lai@international.gc.ca before **August 8, 2008**.

For enquiries, please contact Ms. Winnie Chung at
Tel: 2867-7390.



Hong Kong Venture Capital and Private Equity Association
香港創業及私募投資協會

HKVCPEA

To All HKVCPEA Members:

HKVCPEA Website – Members Login

For security purpose, a new password login system will be effective in August in accessing "Members Directory" and "Members Update" to update your company record yourselves at HKVCPEA website: www.hkvca.com.hk. A Member ID and password will be provided to each member. It is confidential and is provided for members' use only.

Member ID and Password will be sent shortly. Please advise if there is a change of the representative/s of your firm. Please contact: Ms. Lilia Chin at
Tel: (852) 2845 6100 or Email: lchin@hkvca.com.hk

Other Event

Supported by HKVCPEA

2008
CVC&P

@ Tokyo

Zero2IPO-JCD-China Venture Capital & Private Equity Forum

Event: China Venture Capital & Private Equity
Forum, Tokyo

Date: September 10, 2008 (Wednesday)

Time: 9:30am-6:30pm

Place: The Westin Tokyo, Japan

Organizer: Zero 2IPO Group & JCD CO., LTD

Keynote Speaker (Confirmed):

Yoshitaka Kitao, The Representative Director CEO, SBI Holdings, Inc.

Andy Yan, Managing Partner, SAIF Partners

Jun Tang, President & CEO, NEWHUADU INDUSTRIAL GROUP CO., LTD

Maggie Wu, Executive Director and Chief Financial Officer, Alibaba.com Limited

Satoshi Koike, CEO, ngi group, inc.

[China Venture Capital & Private Equity Forum] organized by Zero2IPO has traversed an 8-year development process since it was held in 2001 for the first time. It has already developed into a reputed forum brand in China's venture capital field. It's the second time for us to go to Tokyo, Japan to hold this pageant especially for investors, entrepreneurs, academic institutions and relevant insiders this year. We hope we can be the best partner of you in your future business development.

HKVCPEA members can enjoy 15% discount on registration.

For register, please contact Ms. Ali Liu at Email: cvcf2008jp@zero2ipo.com.cn or Tel: at 8610 8458.0476 ext 8058.

For more details, please visit <http://www.zero2ipo.com.hk/cvcf/JP2008/>

Other Event

Supported by HKVCPEA

The 13th Macao International Trade
& Investment Fair (MIF)



Date: 23-26 October 2008 (Thu - Sat)

Place: The Cotai Strip™ Convention &
Exhibition Center at The Venetian® Macao

Other Event

Supported by **HKVCPEA**



Event: SuperReturn Asia
Date: September 22-25, 2008
Place: JW Marriot, Hong Kong
Organizer: ICBI

Discount: 10% discount for HKVCA members

The 3rd annual SuperReturn Asia conference, with **150 speakers** including influential LPs such as Yuyin Zhan, **National Council For Social Security Fund (PRC)**, Kenneth Shen, Qatar Investment Authority and Joncarlo Mark, CalPERS; and local & international private equity heavy-weights such as Guy Hands, Terra Firma, KY Tang, Affinity Equity Partners, X.D Yan, The Carlyle Group and Simon Pillar, Pacific Equity Partners.

In addition to the content-rich academic programme, the social agenda and networking facilities makes this a must-attend event for meeting over 750 global industry players (over **150 LPs** attended in 2007).

Country clinics and practical strategy labs on China, India, Japan, Korea, SE Asia & Vietnam include presentations from experts, discussion and group networking for delegates interested in these specific markets.

The special focus **China Summit** on 22 September, include speakers from Commonfund Capital, IFC, Matrix China, Capital Today Group, Ginger Capital, Actis, Intel Capital and 3i, discussing opportunities, trends in expansion capital, value add drivers and fund raising in China. Plus new research on trends in Alternative Investments in China from Philip Lin, Columbia Business School.

For more details and registrations: <http://www.icbi-events.com/hkvca> or email alangmaid@icbi.co.uk.

HKVCA members are offered a **10% discount** – quote VIP: KN2181HKVCA when you register.

Macao International Trade and Investment Fair (MIF) is the largest annual international economic and trade event in Macao, integrating trade and investment exhibitions, high level political and economic forums, international economic and trade conferences, business matching, buyers' corner as well as professional seminars and presentations. MIF serves as a platform to network with international companies and businesspeople and is a hub for trade and investment promotion. They are committed to bringing into play the full advantages of Macao as a platform and are keen to help the small and medium sized enterprises.

For more details, please visit www.mif.com.mo. For registration, please call Tel: (852) 2882 8711 or Email: info@mif.com.mo.

HKVCPEA Newsletter

Tel: (852) 2845 6100
Fax: (852) 2537 0086
Email: enquiry@hkvca.com.hk

Investment Matching Corner

HKVCPEA



Hygea Life Sciences Inc.

Nature of Business: Canadian medical research company

Funds Required: USD\$1 million this round.

Project Details: "Innovative test kit patent approved for Hygea Life Sciences inc. - opens extensive market opportunity!"

Hygea Life Sciences, a Canadian medical research company, which develops diagnostic test kits, treatments and preventive methods for the management of infectious & cell based disease in either the human and/or animal markets, has achieved Canadian approval for its revolutionary test kit patent, testing for multiple diseases from the same sample, at the true point of care, with results in under 2 minutes.

Headquartered in Mississauga ON Canada and with its Lab facilities at Lawson Institute University of Western Ontario London ON, Hygea is about to transform the results of 13 years of prior research by its scientific team into a commercial business, based upon its wholly-owned and proprietary intellectual properties in the fields of human and animal sciences. A new subsidiary company, Hygea Life Diagnostics (HLD), will encompass for 4 channels of business - human, animal, agri-environment and pandemic preparedness. Hygea is seeking investor to enable HLD to complete within 7 months the first multiple disease test for each of the human and animal channels - to lab clinical gold standards (pre-animal or human field trials). This will position HLD to initiate licensing agreements prior to field/hospital clinical trial stages. Future secondary funding requirement will be approximately \$7million.

Contact Details:

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