

HKVCA Brownbag Luncheon Talk

Maximizing Post-Deal Value through Portfolio Operating Model Effectiveness

23 March 2017

Speakers' bio



David Chan
Managing Partner,
Tax Hong Kong and
Macau, Head of
Transaction Tax
Greater China, EY

Profile

- ▶ David is the Managing Partner of EY's Hong Kong and Macau tax practices. He is also the Head of Transaction Tax for EY in Greater China.

Professional experience

- ▶ Prior to joining the Firm in 2006, David was a Partner with another Big 4 firm in charge of the Southern China Tax Practice. David was appointed as the Head of Transaction Tax, Greater China in 2010.
- ▶ David has extensive experiences in providing PRC tax and business advisory services to clients, including establishing joint-ventures and effective structure for businesses in China, obtaining special tax preferential treatments, transfer pricing audit / APA etc. and also involves heavily in transaction tax services.
- ▶ David provides his clients (private equities and corporates) with assistance in deal structuring, tax due diligence, acquisition negotiations, and post-deal integrations since 1996.
- ▶ David has been involved in tax work associated with structuring investments into a wide range of businesses tax issues and exposures taking into account identified and the specific tax.
- ▶ David's industry experience includes the retailing, real estate, pharmaceutical, telecommunication, Internet business, manufacturing, service industries etc.
- ▶ He has also led various transaction tax projects and provided tax advice for the investment / acquisition of PRC and Hong Kong enterprises engaging in the international freight forwarding, logistic and courier business

Education and memberships

- ▶ Bachelor in Economics from University of Sydney
- ▶ Member of the Institute of Chartered Accountants in Australia



Edvard Rinck
Partner, Operating
Model Effectiveness
Leader, EY

Profile

- ▶ Edvard is a partner in EY's Asia Pacific Tax Center and leads the Operating Model Effectiveness (OME) practice in Greater China.
- ▶ Edvard has over 20 years working experience and joined EY's OME practice on 1 January 2000. He is currently based in Hong Kong.

Professional experience

- ▶ Edvard is deeply versed in international tax and transfer pricing matters regarding cross border supply chain restructurings, with a focus on: Solution integration, Organizational design, Project management, Transfer pricing application, Tax incentives, IP structuring and valuation, Controlled Foreign Corporation regimes.
- ▶ Edvard started his career in 1992 with one of the big six accounting firms as a tax advisor, working in the Netherlands and Hungary. He subsequently worked in the automotive industry with responsibilities for establishing a new distribution network and an integrated supply chain restructuring/SAP implementation/commissionaire project. Since joining EY, Edvard has exclusively worked on OME engagements.
- ▶ Edvard has gained international experience on several long term assignments (three to five years) in our OME practices in Amsterdam, New York and Zurich and is currently working in the Asia Pacific region, while being based in Hong Kong.
- ▶ Over the years Edvard has worked on more than 130 OME engagements in workstream leader, project manager and engagement leader roles.
- ▶ Edvard has advised US, European and Asian multinational companies regarding the establishment of regional as well as global supply chain management structures, around different headquarter locations, such as Switzerland, Netherlands, Belgium, Luxembourg, United Kingdom, Ireland, Hungary, Czech Republic, Singapore, Hong Kong and Mainland China.

- ▶ Edvard advises both on new supply chain structures as well as on changing existing principal and procurement structures, e.g. aligning the structure to a changing business environment or integrating two different structures after an M&A transaction.
- ▶ Edvard's experiences cover many industries, with a particular emphasis on life sciences, high tech and consumer goods. Lately, Edvard is leading many Asian centralized procurement projects and the (re)structuring of China and Asian distribution networks.

Education and memberships

- ▶ BA in Business Administration from Nijenrode University, the Netherlands.
 - ▶ Doctoral degree in Fiscal Economics from Erasmus University, the Netherlands.
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Elienne de Vries
Senior Manager,
Operating Model
Effectiveness, EY

Profile

- ▶ Elienne is a Senior Manager in EY Singapore's International Tax team
- ▶ A Tax Lawyer, Elienne has over 8 years of corporate tax advisory experience across a variety of industry sectors including oil and gas, energy, fashion retail, hospitality, and private equity, focussing on tax structuring and international taxation. Prior to joining EY in June 2014 Elienne spent over 7 years working in private practice in the Netherlands and Singapore

Education and memberships

- ▶ Elienne obtained her LLM in Tax Law at the Erasmus University Rotterdam, the Netherlands in 2006 (majored in international taxation)