

## HKVCA Luncheon Talk – 1 December, 2017

### Driving Transformational Change in PE Portfolio Businesses through Different Stages in the Growth Cycle

#### Speakers' bio



#### **Eric Wang, Managing Director, Alvarez & Marsal**

Eric Wang is a Managing Director and head of A&M's China Transformation Practice. He has 20+ years of experience in general management, consulting, manufacturing and engineering. He has served local and multinational business in various executive, board and advisory roles across China, Europe and U.S. While at A&M, Eric has led many complex restructuring, turnaround and performance improvement projects in China and regionally.

Eric Wang is a Managing Director and Head of the China Transformation Practice at A&M (Alvarez & Marsal). Eric has over 20 years of experience covering engineering, manufacturing, IT software, retail, agriculture and management consulting. Prior to joining A&M, Eric has held senior management positions at both local Chinese businesses and Fortune 500 companies, including VP of Sales & Marketing at Crea-Union Software, VP of Product Development & Business Development at Beifa Group, Managing Director at Corporate Express (a Staples Company) and General Manager for Connected Devices at Tesco. In his current position at A&M, Eric has served a range of clients including multinationals, Chinese private companies and also SOEs (including Heilongjiang State Farm), both as an advisor and also by taking on interim C-Level (CEO, COO) roles in which he has led challenging restructuring and privatisation efforts. Born and raised in China, Eric holds a BS degree in Physics from Nankai University, an MS degree in Material Science and Engineering from the University of Washington, and an MBA from the University of Chicago. Eric is fluent in Mandarin and English.



#### **Oliver Stratton, Managing Director, Alvarez & Marsal**

- Oliver Stratton is a Managing Director with Alvarez & Marsal's Asian practice in Hong Kong. With 25 years of experience in consulting and private equity in Asia, his primary areas of concentration are business strategy, performance improvement, operational turnarounds and M&A. Mr. Stratton has worked with clients across a range of industries including private equity, financial services, telecommunications, consumer goods and retail, industrial products and services, transportation and logistics and energy and resources.
- Prior to joining A&M, Mr. Stratton spent 20 years with Bain & Company, including 10 years as a Partner. Mr. Stratton also spent two years as a Managing Director with Candover as part of its Asia leadership team.
- In these roles Mr. Stratton has served many of the global, regional and major local country funds operating in Asia. Working with those clients, he has led due diligence and portfolio company performance improvement assignments across a range of industry sectors in Greater China, Korea and Southeast Asia.
- Mr. Stratton earned an MA in engineering from Cambridge University and an MBA from Harvard Business School. A British national, Mr. Stratton has been based in Hong Kong since 1988.