

HKVCA Masterclass – 19 November 2013

Raising funds from a family office

Full Speakers Bio

K.O. Chia, President, HKVCA

Currently Mr. Chia is the President of Hong Kong Venture Capital & Private Equity Association (HKVCA). He brings 28 years of both US-Asia private equity-venture capital investment and extensive corporate operational management experience in the technology sectors in Asia-Pacific.

Mr. Chia was previously Managing Director at Walden International, a US\$1.6B funds under management US-Asia venture capital firm. He was involved in fund management, fund raising, managing LP relationships, led investment teams in China, Hong Kong, Korea, Japan. His operational management experiences were acquired at Hewlett-Packard Europe & Asia-Pacific, Apple Computer Asia and Premisys Communications Inc.

Mr. Chia holds an MBA from Strathclyde University, Scotland and BEng (Hons) from Sheffield University, England.

Lorna Xin Chen, Partner, Shearman & Sterling

Ms. Lorna Xin Chen is a partner in Shearman & Sterling's Global Asset Management Group and leads the firm's asset management and investment funds practice in Asia. She advises clients in the structuring, restructuring, formation and operation of alternative investment products, including private equity funds, real estate funds, hedge funds and funds of funds. Ms. Chen is also an expert on regulatory and compliance matters related to investment funds and their managers. Ms. Chen has extensive experience in representing investors in making investments in private funds around the globe. Her clients include institutions, funds of funds, sovereign wealth funds, affluent individuals and family offices. Ms. Chen also represents clients in acquisition and joint venture transactions in the asset management area, as well as co-investments.

Ms. Chen advises clients on a variety of other topics, including advising both issuers and underwriters in capital markets, project finance and securitization transactions from the perspective of the U.S. Investment Company Act of 1940. She has also worked in the areas of general corporate law and mergers and acquisitions, and has advised major international corporations in their cross border business transactions with China.

Lorna was named in Chambers Asia, 2009 for investment funds Asia-wide. She was also rated as a "Key Individual" for "Investment Funds: Private Equity Asia-wide" in Chambers Global 2010. In 2013, she was named as "Key Individual" for "Investment Funds: Private Equity Asia-wide" in Chambers Asia, and rated as a "Leading lawyer" in Asialaw Leading Lawyers 2013 edition. Ms. Chen is a frequent speaker on various topics in the asset management area, including being a panelist on various conferences and is frequently quoted by the media in the financial world.