

HKVCA Webinar – October 15, 2020

Speaker's bio



Tanguy Lesselin, CEO, Finquest

Mr. Tanguy Lesselin is the Chief Executive Officer at Finquest. Mr. Lesselin is a former consultant at The Boston Consulting Group and advised on M&A post-merger integration and JV projects in the pharma and aerospace industries. Prior to that, he was with CDI (now Mercer), advising Fortune 500 companies on organic and acquisition-based growth strategies. He has built Finquest to become the leading Big Data company for M&A in the mid-market space, helping global Private Equity and Multinational companies identify and source new M&A opportunities. Finquest has been named one of the Top 25 fintech companies in Asia, and now has offices in Singapore, Hong Kong, London, Frankfurt, Paris, and Luxembourg. Mr. Lesselin has been featured on CNBC, Bloomberg, Reuters and is a frequent speaker on M&A, as well as on Big Data and AI. He graduated from HEC Paris with a Master of Science degree in Finance.



Alain Fontaine, Partner, Beyond Traditions

Alain V Fontaine has been working in Asia in Private Equity investment (corporate and institutional) for most of the last 28 years, sourcing and executing investment transactions and managing investment portfolios.

Mr. Fontaine worked for CDP Capital - Communications (a private equity arm of the Quebec pension fund known as CDPQ) from 1998 to the end of 2003, when CDPQ decided to stop its activities in Asia. He and his team from Hong Kong, Korea and Japan made direct private equity investments in the region and managed CDP's investments in regional and country funds. He also worked for On Capital, a China-focused Private Equity fund and for Investel Asia, a family office focused on the TMT sectors.

On the operations side, Mr. Fontaine, a Professional Engineer (telecom), worked for Bell Canada and its subsidiaries in Canada, Africa and Asia for the first 17 years of his career. He was also the founding President and COO of Bell Ardis in 1988 (a JV with Motorola) and the CEO of the Newcom Group in Mongolia in 2007 – 08.

In 2012, Mr Fontaine joined Beyond Traditions, the lead investor behind Ocean Equity Partners, a private equity fund manager that specializes in industrial, manufacturing, retail, TMT, and other sectors in Greater China.

Mr. Fontaine holds a Bachelor of Applied Science in Electrical Engineering from the University of Sherbrooke, Canada.