HKVCA Seminar with Cocktail – 22 August, 2019



Jonathan Wu, Executive Director, China Merchants Capital

Mr. Wu is currently an Executive Director of China Merchants Capital. He joined CMC in 2013 and has been involved in all aspects of its USD private equity fund from fund formation and fund raising, to deal sourcing and execution. He has completed growth capital transactions in the education, healthcare, and logistics sectors in China.

Prior to joining CMC, he was an Associate Director with Bank of China International's Private Equity Division. Mr. Wu was focused on growth capital and pre-IPO investments in new energy and logistics. Prior to BOCI, Mr. Wu was an Associate with Credit Suisse Private Equity Asia. Before moving back to Asia, Mr. Wu had both private equity and investment banking experience in New York, USA.

Mr. Wu graduated from University of Michigan – Ann Arbor with a BBA degree. He is also a CFA charter holder.



David Chan, Managing Partner, Tax Hong Kong & Macau, EY

David is the Managing Partner of EY's Hong Kong and Macau tax practices. Prior to joining the Firm in 2006, David was a Partner with another Big 4 firm in charge of the Southern China Tax Practice. David was also previously the Head of Transaction Tax for Greater China.

David has extensive experiences in providing PRC tax and business advisory services to clients, including establishing joint-ventures and effective structure for businesses in China, obtaining special tax preferential treatments, transfer pricing audit / APA etc. and also involves heavily in transaction tax services.

David provides his clients (private equities and corporates) with assistance in deal structuring, tax due diligence, acquisition negotiations, and post-deal integrations. David's industry experience includes the retailing, real estate, pharmaceutical, telecommunication, Internet business, manufacturing, service industries etc.



Eric Lam, Partner, Transaction Tax, EY

Eric is a Partner in our specialised Hong Kong Transaction Tax practice. Eric joined Ernst & Young in 2003 and has over 16 years of Hong Kong transaction taxation experience and knowledge.

Eric has substantial experience in handling tax due diligences and structuring engagements for both private equity and MNC clients in relation to proposed acquisition of investments into a wide range of target industries in Hong Kong and on outbound transactions using Hong Kong as a platform.



Alan Li, China South Leader, Transaction Advisory Services, EY

Alan is the China South leader of Transaction Advisory Services of Ernst & Young.

He performs financial due diligence for domestic companies, multinational corporations and private equity firms on their domestic M&A transactions in China. In addition to domestic

China deals, Alan has performed financial due diligence and provided transaction advices for Chinese companies on their outbound investments.

Alan has experience with transactions in a number of sectors including technology, life science, manufacturing, consumer product, real estate, mining and infrastructure. Alan is a member of Hong Kong Institute of Certified Public Accountants.



Craig Dickinson, Director, Transaction Tax, EY

Craig is an experienced Director in the Hong Kong Transaction Tax Team, specialising in providing transaction advisory services to private equity clients and other financial sponsors.

Craig has over 12 years' experience advising on domestic and cross border mergers, acquisitions and divestments, private equity fund structuring and strategic dialogue with revenue authorities with respect to large corporate transactions.

Having advised all types of parties to private equity and real estate transactions, Craig understands the drivers and issues from various participants' perspectives.



Peter Chan, Partner, Assurance, TMT Assurance Leader, Hong Kong, EY

Peter is an assurance partner of Ernst & Young (EY) based in Hong Kong with over 20 years of professional experience, focusing on Technology, Media & Entertainment and Telecommunications ("TMT") industry sectors. He is EY Hong Kong's TMT Assurance Leader.

Peter has been active in supporting entrepreneurs and startups in Hong Kong. He is a nomination champion of EY Entrepreneur Of The Year China program. He has involved in various TMT thought leadership studies and initial public offering, growth markets and entrepreneur/startup related activities.

Peter has substantial experience in leading and coordinating the audits of publicly trade companies, multinational corporations and middle markets/fast growing companies. He has involved in a wide range of assurance engagements, including those in connection with initial public offerings (IPOs) (including cross-border IPOs), mergers and acquisitions, and corporate restructuring.

Peter is a member of Hong Kong Institute of Certified Public Accountants and American Institute of Certified Public Accountants.

Jingjing Jiang, Partner, King & Wood Mallesons



Jingjing Jiang is a Partner in the Corporate and Securities Group of King & Wood Mallesons in Hong Kong.

Jingjing's practice includes formation of all types of private funds including private equity, buyout, venture capital, real estate, infrastructure, fund of funds, credit, debt and mezzanine, secondary and hedge funds. He is also experienced in advising fund managers on separately managed accounts, co-investment and carried interest structuring and is familiar with fund structures in all major jurisdictions, including Cayman Islands, Mauritius, Singapore, the Channel Islands, the United Kingdom, Luxembourg and Delaware. He also acted on both buyer and seller sides on large secondary transactions. Jingjing has advised some of the leading players in Europe and Asia including Triton, Europa, the Abraaj Group, Standard Chartered Bank, UBS, CIMB, Equis and a number of sovereign wealth funds. His clients include Ping An, JIDA Capital, CAS Investment, Cash Capital, JD Capital, New China Capital, CGN, China Resources, Poly Real Estate and Bank of China Group Investment.

Jingjing was named in Asian Legal Business' (ALB) 2017 "40 under 40" list of most outstanding legal professionals in Asia representing the brightest young legal minds in Asia. Jingjing is qualified to practise in Hong Kong and PRC. He is a native Chinese and speaks fluent English.



Michael CHOW, Managing Partner, Radiant Tech Ventures

Mr Chow has over 20 years of investment experience and is currently a Managing Partner with Radiant Tech Ventures, a HK-based venture fund manager that invests in technologies globally such as AI/Big Data, Fintech, E-commerce, etc across various geographical markets: Hong Kong/China, Israel and North America. Radiant Tech Ventures is a HK SFC-licensed asset management company and upholds the highest standard of compliance and business ethics and was selected as one of the six Co-Investment Partners of the HK ITVF scheme in 2018.

Mr Chow was previously a partner with ECC Capital in Beijing for 2 years, in charge of making investments in the consumption technology area. Before that, Mr. Chow was Managing Director & Co-Head of China and also a member of the Investment Committee for JAFCO Asia, responsible for all investment activities that spans across Asia (ex-Japan). Of the JAFCO portfolio in China, he was responsible for making the investments in the following companies, of which he sat on the boards of some of them. These included 3721 (Sold to Yahoo!), ChinaCache (NASDAQ: CCIH), GolferPass, Byecity Travel (OTC New Third Board: 836925), Amsky Printing (ChiNext: 300521), 51wan (Sold to Chinese A-share listed company), Tudou (Acquired by NASDAQ-listed Yukou), A8 Music (HKSE: 800), Coolpad (HKSE: 2369), HiSoft (NASDAQ: HSFT), Sinosun (ChiNext: 300333), etc.

Prior to joining JAFCO Asia, Mr. Chow was an Assistant Principal with Capital Z Asia Limited. Capital Z Asia was a private equity fund manager associated with CZI, a FoF investment manager that was headquartered in New York with a AUM of US\$3.8 billion, making both investments in hedge funds and direct investments worldwide. Mr. Chow was on the direct investment side based in Hong Kong, responsible for making private equity investments in Thailand, Taiwan, Singapore and Indonesia, mainly in the media and technology sectors.

Prior to joining Capital Z Asia, Mr. Chow was an Investment Manager at the direct investment arm of the Peregrine Investment Group. Based in Hong Kong, he was responsible for making investments for in China, and South East Asia. Mr Chow was first trained as an auditor at PriceWaterhouseCoopers and subsequently joined the consumer retail arm of the Hutchison Whampoa Group in Hong Kong as a Finance Manager where he was based in Shanghai.

Mr. Chow was born in Hong Kong but grew up in Singapore where he had lived for over 8 years. He obtained a Bachelor degree (Hons) in Business Studies from the Hong Kong

Polytechnic University and is a CFA Charterholder and a CPA (Fellow member) of the Hong Kong Institute of Certified Public Accountants (HKICPA).