

## HKVCA Seminar with Cocktail EY Outbound Investment Seminar

19 September, 2016

### Speakers' bio

**David Chan**

**Partner, Head of Transaction Tax - Asia Pacific, Ernst & Young**

David has extensive experiences in providing PRC tax and business advisory services to clients, including establishing joint-ventures and effective structure for businesses in China, obtaining special tax preferential treatments, transfer pricing audit / APA etc. and also involves heavily in transaction tax services.

David provides his clients (private equities and corporates) with assistance in deal structuring, tax due diligence, acquisition negotiations, and post-deal integrations since 1996.

David has been involved in tax work associated with structuring investments into a wide range of businesses tax issues and exposures taking into account identified and the specific tax.

David's industry experience includes the retailing, pharmaceutical, telecommunication, Internet business, manufacturing, service industries etc.

David's professional background and qualifications include:

- Bachelor in Economics from University of Sydney
- Member of the Institute of Chartered Accountants in Australia

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### **Eva Ip**

**Partner, Head of Private Equity – Greater China, Ernst & Young**

Eva is a Managing Director of Ernst & Young's Transaction Advisory Services practice in Greater China.

Eva has over 20 years of professional service experience and has focused on private equity for the last 10 years.

Eva led the establishment of Ernst & Young's Transaction Support practice in Shanghai in 2002. In 2005, Eva relocated back to Hong Kong to co-lead the build-out of the practice's private equity team to over 50 professionals while working with the top private equity firms across Greater China. This practice has since grown to over 100 professionals.

She has substantial experience in assisting financial sponsors, primarily private equity clients, investing in Greater China and other parts of Asia in various aspects, including deal structuring, financial due diligence, accounting consultation and post-closing purchase price computations.

Her industry experience includes retail and consumer products, pharmaceutical and healthcare, media and technology, chemical, among others.

Eva's professional background and qualifications include:

- MBA degree with distinction from Warwick Business School, United Kingdom.
- Certified Public Accountant (US)
- Certified Management Accountant (US)
- Fellow of the Hong Kong Institute of Certified Public Accountants
- Chartered Global Management Accountant

**Jesse Lv****Partner, Transaction Tax, Ernst & Young**

Jesse has over 16 years of experience as professional tax advisor, including a one-year secondment in New York at the China Desk. Jesse is familiar with the PRC tax environment and has extensive experience in serving both private equity and corporate clients on transactions and corporate restructuring.

Jesse is a key member of EY's China Overseas Investment Network, assisting Chinese companies doing outbound investment or transaction.

Jesse has served as the project leader on numerous significant international engagements for both inbound and outbound clients. He has industry experience on over 500 transactions, including manufacturing, chemicals, wholesale/retail, consumer products, technology, education, services, agriculture, infrastructure, real estate, financial services and life sciences.

He also has extensive experience in numerous complex transactions and group restructurings, carve-out and IPOs.

Jesse's professional background and qualifications include:

- B.S. in Economic Science, from Shanghai Jiaotong University.
- China CPA
- Certified Tax Accountant

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**Alan Li****Partner, Transaction Advisory Services, Ernst & Young**

Alan performs financial due diligence for domestic companies, multinational corporations and private equity firms on their domestic M&A transactions in China.

In addition to domestic China deals, Alan has performed financial due diligence and provided transaction advices for Chinese companies on their outbound investments in the US, UK, Italy, Australia, Russia, Singapore, Malaysia, Philippine, Dubai, Vietnam and Korea.

Alan has performed over 150 projects in a number of sectors including technology, life science, manufacturing, consumer product, real estate, mining and infrastructure.

Alan's professional background and qualification include:

- Member of Hong Kong Institute of Certified Public Accountants

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**Peter Chen****Senior Managing Director, ZZ Capital**

As Senior Managing Director and Chief Financial Officer at ZZ Capital International, Peter provides strategic and financial leadership in the global expansion and China outbound investment execution of the flagship equity investment platform of Zhongzhi Enterprise Group, which is China's leading asset management company with US\$200+ billion of assets under management.

Peter joined the HKVCA Board while serving as the Asia head of principal investments and business development at the Canada Pension Plan Investment Board (CPPIB). Prior to CPPIB, he had worked as Principal at Bain Capital's private equity team in China, and as founder and General Manager of GE Capital Corporate Financial Services in Taiwan focusing on special situation investments across Greater China. Peter is currently an officer at the Young Presidents Organization (YPO)'s Pan-Asia Chapter, and had previously served on American Chamber of Commerce's Financial Services Committee in Shanghai and as Governor/Capital Markets Chairman in Taipei, as well as Honorary Advisor to the Society of International Registered Financial Practitioners, and a Rotary Club member. Peter completed his education at the University of North Carolina Chapel Hill (BSBA), Keio University in Tokyo, and Harvard Business School (MBA). He communicates in Chinese, English, Italian, and Japanese.

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**Robert Bibow****Managing Director/Partner, Sailing Capital**

Prior to joining Sailing Capital as a partner in 2015, Robert was a partner and CEO of a number of private investment offices which he helped to establish in London on behalf of a several European families. Before this, Robert was a partner and head of co-investments with Atlantic-Pacific Capital in London. Prior to this, Robert spent 15 years in investment banking roles with Deutsche Bank, Goldman Sachs and UBS in China, Europe and the U.S. Robert began his career in leveraged finance in New York with Bank of America.

Robert holds an MBA from Columbia Business School and a BA from Trinity College.

Robert speaks English, French and German.