

HKVCA Fundraising Masterclass

18 November 2016

Speakers' bio



Mounir Guen
CEO
MVision

Mounir (“Moose”) Guen is the Chief Executive Officer of MVision, which he founded in 2001. He is a veteran fundraising specialist, adviser and manager, with 30 years of experience in the industry during which he has worked on over 300 General Partnership funds. He has led MVision to the point where it is now one of the leading private equity capital raising firms in the world.

Moose is an active industry participant and sits on the EMPEA Investor Relations and Marketing Member Community Steering Committee. He also chairs the Invest Europe working group revising the Guidance for Placement Advisers on the application of the Code of Conduct, which was originally drafted under his chairmanship in 2009 and has been fundamental in establishing best practices in the industry. Moose has also served on the EVCA Investor Relations Committee and also the EVCA European Valuation Committee to establish policy currently in use.

Moose is often called upon by business media to give his expert opinion and insights, and is a frequent speaker at industry conferences throughout the world. He is a member of the New York University President's Global Council and the Liberal Studies Dean's Council. Moose sits on the faculty of London Business School, having been honoured with the title of Executive Fellow of the Accounting Department since 2014, and regularly lectures at the school's Private Equity Masterclass and on its MBA course. He is also a mentor in the Hong Kong University MBA Mentorship Programme.

Previously Moose spent 13 years at Merrill Lynch as a Managing Director where he was responsible for building up the international non-US placement business, both at the General Partner and Investor level, and creating a strong franchise. He established an innovative proactive origination program for Europe and extended the concept to a global model. Prior to that, he trained at JP Morgan whilst working at the Saudi International Bank.

Moose completed Postgraduate ABD studies in Economics and has a Bachelor of Arts degree in Economics and History from Georgetown University, and a Master of Science degree in Economics from the London School of Economics.



Dennis Kwan
Managing Director
MVision

Dennis Kwan joined MVision in 2014. He is an experienced private equity and infrastructure professional with a strong management consulting and restructuring experience in Asia and Europe.

At MVision Dennis is involved in deal co-ordination and deal execution as well as developing and maintaining relationships with investors.

Previously, Dennis spent seven years with Sumitomo Mitsui Trust (Hong Kong), a subsidiary of one of the largest trust banks in Japan. At Sumitomo Mitsui Trust, he focused on private equity and infrastructure funds investments. Prior to Sumitomo Mitsui Trust, he worked at KPMG on the Advisory - Business Performance Services team, and at Sony Corporation working in Supply Chain, Marketing and Business Control.

Dennis earned a Bachelor of Commerce in Finance from the University of Alberta. He is also a member of the Association of Chartered Certified Accountants.



Justin Dolling
Partner, Corporate
Kirkland & Ellis

Justin is an investment funds partner in the Hong Kong office of Kirkland & Ellis. Justin advises private equity fund managers in relation to the structuring and establishment of private equity investment funds, secondary transactions, carried interest arrangements and co-investment plans. He also advises on a broad range of transactions relating to the restructuring of private equity funds, leveraging and refinancing of such funds and buy-outs and spin-offs relating to the management houses.

Prior to relocating to Hong Kong, Justin spent more than 10 years in London working with leading private equity sponsors with a particular emphasis on structuring complex multi-jurisdictional funds. Justin has represented, among others, Apax Partners, Archer Capital, Ascendent Capital, Bull Capital, Carlyle, CHAMP Private Equity, China Everbright, China Investment Corporation, China Resources Capital, CPPIB, Creador, Crescent Point, Edelweiss Group, Forebright Partners, GL Capital, Genesis Capital, GIC, HarbourVest, Headland Capital, Hillhouse Capital, Investec Asset Management, Ironbridge Capital, Kerogen Capital, Lime Tree Capital, OTPP, Orchid Asia, Pacific Road Private Equity, Saratoga Capital, Silver Lake, Temasek and Warburg Pincus.

Justin is recognized as a leading lawyer in *Who's Who Legal - The International Who's Who of Business Lawyers* for Private Funds in 2011 and 2015, *Chambers Global*, *Chambers Asia-Pacific*, *The Legal 500 Asia Pacific* and *IFLR 1000*. Justin is described as "very knowledgeable, hardworking and thorough" by *The Legal 500 Asia Pacific* and *Chambers Asia-Pacific* noted that Justin is "'technically strong' and 'very good at interacting with clients and understands the commercial realities very well.'" *Legal 500 Asia Pacific* also said with Justin heading the private funds practice group, they "have made impressive headway with Asia-based clients, including those outside of China." His clients add, "We had a very favourable fund-raising experience with him and his team."



Carol Liu
Partner, Corporate
Kirkland & Ellis

Carol Liu is a private investment funds partner of Kirkland & Ellis. Carol focuses her practice on representing global and Asia regional fund sponsors in structuring and forming private investment funds, including venture, buyout, real estate, infrastructure, secondary and debt funds, and advising clients on internal general partner dynamics and management company issues. Carol also represents institutional investors and funds-of-funds in their investments in private equity funds and the purchase and sale of limited partner interests in the secondary market.

Prior to joining Kirkland, Carol spent a number of years in the U.S. working with another premier private investment funds group. Since relocating to Hong Kong, Carol has represented, among others, AGIC, Anbang Insurance Company, Bank of China Group Investment Limited, Catalyst Fund, Cedarlake Capital, China Everbright, CITIC Capital, Creador Capital, EverYi Capital, Forebright Capital Management, GF Investments, GL China Management, Hillhouse Capital, Lakeshore Capital Partners, Legend Capital, Lilly Asia Ventures, Long Hill Capital, Next Capital, Orchid Asia, Ping An Insurance Company, PCCW Limited, Silver Lake Partners, Squadron Capital, Terra Firma, Vertex Venture Holdings, Vision Knight Capital and Warburg Pincus.

Carol is recognized as a leading lawyer in *Chambers Global*, *The Legal 500*, *IFLR1000* and *Chambers Asia-Pacific*.

Carol is triple qualified in the U.S., Hong Kong SAR and the PRC and is a native Mandarin speaker.