

HKVCA Brownbag Luncheon Talk – 21 June, 2018

Extracting value through an Initial Public Offering (IPO)

Speakers' bios



David Chan, Managing Partner, Tax Hong Kong & Macau, EY

David is the Managing Partner of EY's Hong Kong and Macau tax practices. He is also the Head of Transaction Tax for EY in Greater China.

Prior to joining the Firm in 2006, David was a Partner with another Big 4 firm in charge of the Southern China Tax Practice. David was appointed as the Head of Transaction Tax, Greater China in 2010.

David has extensive experiences in providing PRC tax and business advisory services to clients, including establishing joint-ventures and effective structure for businesses in China, obtaining special tax preferential treatments, transfer pricing audit / APA etc. and also involves heavily in transaction tax services.

David provides his clients (private equities and corporates) with assistance in deal structuring, tax due diligence, acquisition negotiations, and post-deal integrations since 1996.

David has been involved in tax work associated with structuring investments into a wide range of businesses tax issues and exposures taking into account identified and the specific tax.

David's industry experience includes the retailing, real estate, pharmaceutical, telecommunication, Internet business, manufacturing, service industries etc.

He has also led various transaction tax projects and provided tax advice for the investment / acquisition of PRC and Hong Kong enterprises engaging in the international freight forwarding, logistic and courier business



Keith Pogson, Senior Partner, Global Assurance Leader Banking & Capital Markets, EY

Keith has extensive experience in global financial services markets with a detailed understanding of Asian markets - Keith has lived in Asia for 21 years and has more than 25 years of extensive investment and commercial banking and financial services experience.

He has worked with many regulators and governments (particularly in Asia) on regulatory and market reform initiatives.

Keith is a regular thought leader on the development of the Financial Services Industry globally.



Eugène Goyne, Executive Director, APAC Regulatory Services, EY

Eugène is an Executive Director in EY's Financial Services Practice, specializing in Financial Services Regulation for Asia Pacific

He has over 20 years in government and senior regulator roles, joining from the Hong Kong Securities and Futures Commission

Prior to the SFC, Eugène spent time as a Solicitor with Kings Wood Mallesons, the Australian Securities and Investments Commission and the Australian Attorney General's Department

Eugene is a skilled adviser on compliance with financial laws and compliance structures and related compliance and cultural risks including all areas of intermediary conduct risk.



Sarah Chan, Senior Manager, China Tax and Business Advisory Services, EY

Sarah has more than 15 years of PRC and Hong Kong tax consulting and compliance experience. She has spent over 4 years working in EY Guangzhou office primarily assisting multinational companies on various tax planning and advisory projects.

Sarah has expertise in serving multinational companies investing and operating in China, including tax planning and structuring advisory for cross border investments, establishment of foreign investment enterprises and application for tax preferences.

She also has extensive experience in advising foreign investors on tax efficient holding and funding structures with the application of tax treaties and providing structuring advice to enterprises planning for listing in Hong Kong and China. She also has vast experience in handling tax audit cases for manufacturing and retail clients.

Sarah's industry experience includes manufacturing, retailing, telecommunication, pharmaceutical, transportation, service industries, etc.