

Speakers' bio**Melissa Guzy, Managing Partner, Arbor Ventures**

Melissa is the Co-founder and Managing Partner of Arbor Ventures. Prior to founding Arbor Ventures, Melissa was Managing Director and Head of VantagePoint Asia, a \$4.5 billion venture capital firm based in Silicon Valley with offices in Beijing, Shanghai and Hong Kong. As a thought leader in the global technology community, with experience across Asia and Silicon Valley, Melissa has been recognized as one of the Top 200 FinTech Influencers in Asia 2018.

Melissa brings with her a unique set of global experience and perspective, with deep technological and innovation prowess anchored in an extensive international network. Melissa is a regular speaker on the Venture Capital markets, Key FinTech Trends and the changing global landscape.

Melissa serves on the Board of Directors of the HKVCA and is Co-Chair of the HKVCA Venture Committee. She also serves on the Board of Innovation for the Hong Kong Securities and Commodities Commission. She is a Hopkins Fellow and participated in the Women's Leadership Program at Harvard University.

Melissa attended Wellesley College and received a Master's degree in Finance from the University of Florida. She is the author of the paper "Venture Capital Returns and Public Market Performance." She has been a speaker at Financial Times Top 50 Women in Asia, Money2020, Asian Financial Forum, RISE and a guest lecturer on the Venture Capital Industry at the University of Florida, Hong Kong University, Chinese University of Hong Kong and the Hong Kong University of Science and Technology and is a Contributing Expert at CFTE, Centre for Finance, Technology and Entrepreneurship.

**Jarlon Tsang, Head of China, Managing Partner, Eight Roads Ventures**

Jarlon has over 20 years of experience in the venture capital industry with over 15 years of investment and operational experience in the Silicon Valley and Asia Pacific. He is currently Head of China and Managing Partner of Eight Roads Ventures, with over 100 portfolio companies in China focusing on consumer, technology and healthcare investments. Eight Roads has over 20 years of venture capital experience in China and has been supporting aspiring entrepreneurs to build bold and meaningful businesses including Alibaba, PingPong, Kyligence, Innovent Biologics, Hua Medicine, and DeltaHealth.

Prior to joining Eight Roads, Jarlon was the Managing Director and Chief Operating Officer for H&Q Asia Pacific, responsible for the firm's private equity investments and its operational activities including finance, legal, fundraising, and investor relations. Before this, Jarlon spent over six years practicing as a corporate and fund formation attorney at Gunderson Dettmer, LLP and O'Melveny & Myers LLP. His practice focused on the representation of private equity funds, corporate M&A and securities law.

Jarlon received a B.S. in Business Administration from the Haas School of Business at the University of California, Berkeley, and his Juris Doctor cum laude and MBA from Boston University's School of Law and Graduate School of Management, respectively. Jarlon is a member of the California State Bar and is a Certified Public Accountant.

**Yinglan Tan, CEO & Founding Managing Partner, Insignia Ventures Partners**

Tan Yinglan founded Insignia Ventures Partners in late 2017 and is the Founding Managing Partner. Insignia Ventures Partners is an early stage technology venture fund focusing on Southeast Asia and manages more than US\$350 million from sovereign wealth funds, foundations, university endowments and renowned family offices. Insignia Ventures Partners is the recipient of two back-to-back "VC Deal of Year" awards for Payfazz (2019) and Carro (2018) from the Singapore Venture Capital and Private Equity Association and its portfolio include many other technology leaders in Southeast Asia.

Prior to founding Insignia Venture Partners, Yinglan was Sequoia Capital's first hire and Venture Partner in Southeast Asia. He sourced multiple investment opportunities for Sequoia including Tokopedia, Go-jek, Traveloka, Carousell and Appier. Yinglan had also been a member of the Singapore Administrative Service, where he served in a variety of positions in the Prime Minister's Office (where he was part of a team that managed a S\$360 million fund for innovation and enterprise), Ministry of Trade and Industry and Ministry of Defence. Yinglan was also the founding Director of 3i Venturelab China, a joint-venture between private equity firm 3i (LSE:III) and INSEAD.

He also serves on the International Board of Stars – Leaders of the Next Generation, the Singapore Government's Pro Enterprise Panel and the Committee on the Future Economy's Sub-Committee on Future Corporate Capabilities and Innovation. He is also a Board Member at Hwa Chong Institution and an Investment Committee Member of the Strategic Research Innovation Fund at Nanyang Technology University.

Yinglan has been named as an Eisenhower Fellow (2018), World Economic Forum Young Global Leader (2012 – 2017), a WEF Technology Pioneer Selection Committee Panel (2015-2017), Top "40 leaders under 40" by Prestige Magazine (2015), Milken Institute Young Leaders Circle (2016), one of 100 Leaders of Tomorrow by the St Gallen Symposium (2010), 100 Global Thinkers (2011) by think-tank Lo Spazio della Politica, a World Cities Summit Young Leader (2014), a WEF Global Agenda Council member on Fostering Entrepreneurship (2011-2013) and a Kauffman Fellow (2012). Yinglan is an Adjunct Associate Professor at National University of Singapore, a Forbes columnist and author of 3 books - The Way Of the VC (Wiley, 2009), Chinnovation (Wiley 2010) and textbook New Venture Creation - An Asian Perspective (Mcgraw Hill 2011). Yinglan was educated at Stanford and Carnegie Mellon and completed executive programs at Harvard and Oxford.



Judith Li, Partner, Lilly Asia Ventures

Judith J. Li, is a Partner at Lilly Asia Ventures (LAV), based in Hong Kong / Shanghai and focused on early and growth stage investments across biopharmaceuticals, medical devices, and diagnostics both domestically and cross-border, with board appointments at a variety of LAV's portfolio companies, including Nextcure, Just Biotherapeutics, Gritstone Oncology, and Tmunity. Her prior experience includes McKinsey's New York office, hospital administration at Partners Healthcare, and co-founding an interventional nephrology medical device venture. Judith holds a B.A. in Neurobiology from Harvard and M.B.A. from Harvard Business School, and currently resides in Hong Kong, splitting her time between Hong Kong, Shanghai, and the Bay Area.