

**Webinar: Deal opportunities in a post COVID world**

July 30, 2020 (Thursday)

**Speakers' bio**



**David Brown, Deals Leader, Asia Pacific; Private Equity and Sovereign Investment Funds Leader, PwC**

David has been a partner in PwC since 1997, having transferred from the UK to Hong Kong in 1994. He has specialized in M&A advisory and financial due diligence, as well as corporate restructuring and debt restructuring advisory, since his arrival in the territory.

David currently leads PwC's M&A Deals business for Asia Pacific region covering Australia, New Zealand, India, China, Japan and all territories in-between. He is also PwC's Private Equity and Sovereign Investment Fund leader for Asia Pacific region as well as China. Up to 2017 David led PwC's M&A Transaction Services business in China.

David has experience advising private equity sponsors, corporates, government and financial institutions on their investments in China and elsewhere in the region for acquisitions, restructurings and divestments.

Since around 2004 David has focused on M&A value creation, advisory and financial due diligence work, assisting private equity, overseas and domestic companies looking to acquire and structure businesses and assets in China and other Asian countries. He has advised on some of the largest and most complex transactions and has broad experience across many industry sectors. David leads PwC relationships and transactions work for a number of the largest global PE accounts active in China and Asia-Pacific.

Prior to his M&A specialization, David was also an expert in corporate and debt restructurings having led several of the largest debt restructurings in China and Hong Kong in the late 90s and early 2000s.

In the M&A and Private Equity field he is frequently quoted in the international and local press including the Financial Times, WSJ, South China Morning Post and Asia Venture Capital Journal, and has been interviewed many times by TV and radio media including Bloomberg, CNBC and Reuters.



**James Dilley, Partner, PwC China**

James is a Partner in the Deals practice at PwC China. James and his team provide deal advisory services to investors in Chinese private debt, including direct lending, stressed and distressed opportunities. The vast majority of the situations that James' team advise on are backed by Chinese or overseas real estate assets.

James' team help clients with deal sourcing, due diligence, investment underwriting and post-deal investment monitoring. His team are currently working with a number of Chinese real estate developers to negotiate financing or refinancing packages and investors who are looking to lend against these assets. In addition, his team are responsible for overseeing the servicing of a number of China distressed credit portfolios, meaning he has first hand experience of the domestic liquidity and other challenges of realizing value from real estate in onshore stressed situations.

Prior to moving to Asia in 2014, James was part of PwC UK's equivalent distressed asset investment lead advisory business in Europe. James is a Chartered Accountant and sits on the China Committee of the British Chamber of Commerce in Hong Kong.