

## Hong Kong Cross-Border Investment Services Mission to Tianjin (天津) and Qingdao (青島)

19 – 23 March 2018

### Organisers (主辦單位)

 <p>Hong Kong and Macao Affairs Office of Tianjin Municipal People's Government 天津市人民政府 港澳辦公室</p>	<p>Tianjin Commission of Commerce 天津市商務委員會</p>	<p>Bureau of Commerce of Qingdao 青島市商務局</p>	<p>Qingdao Federation of Industry and Commerce 青島市工商聯</p>
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### Supporting Organisations (支持機構)

- Association of Family Offices in Asia  
亞洲家族辦公室協會
- Hong Kong Business Accountants Association  
香港商界會計師協會
- Hong Kong Institute of Bankers  
香港銀行學會
- Hong Kong Venture Capital and Private Equity Association  
香港創業及私募投資協會
- Law Society of Hong Kong  
香港律師會
- Society of Chinese Accountants and Auditors  
香港華人會計師公會
- Association of Private Bankers in Greater China Region  
大中華地區私人銀行家協會
- Hong Kong Institute of Arbitrators  
香港仲裁司學會
- Hong Kong Society of Financial Analysts  
香港財經分析師學會
- International Association of CFOs and Corporate Treasurers (China)  
國際企業財資(中國)協會
- Management Consultancies Association of Hong Kong  
香港管理顧問協會

### Why you should join

- ✓ Connect with mainland enterprises looking for overseas investment and business opportunities that are interested in partnering with providers of a host of investment-related services, such as financing and fund raising, due diligence, valuation, risk mitigation, deal structuring, legal and tax advisory, intellectual property protection etc.
- ✓ Establish business relationships with mainland investors in dedicated one-to-one business matching meetings

### Destination cities

- |  |  |
|--|--|
| <ul style="list-style-type: none"> <li>• Tianjin (天津)</li> <li>• GDP grew 9.1% to RMB1,333.9 billion.</li> <li>• Utilised FDI of USD7.6 billion in 2016, an increase of 12.3% from the previous year.</li> </ul> | <ul style="list-style-type: none"> <li>• Qingdao (青島)</li> <li>• GDP in 2015 was RMB930.01 billion</li> <li>• In 2015, Qingdao container port throughput was the 5th highest in China</li> <li>• Designated as a national hub in MOFCOM's development plan (2015-2020) of distributive trade and logistics.</li> </ul> |
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### Activities include

- Customised matching programme with mainland investors
- Networking events with local business partners and multipliers
- Seminars on Hong Kong's platform for Chinese outbound investment



For more information, please contact Ms Karen Chan at [karen.kw.chan@hktcdc.org](mailto:karen.kw.chan@hktcdc.org) or (852) 2584-4002

## Hong Kong Cross-Border Investment Services Mission to Tianjin (天津) and Qingdao (青島)

19 – 23 March 2018

Tentative Programme	
19 March 2018 (Mon)	• Depart to Tianjin from Hong Kong
	• <b>Visit Tianjin Union Group</b>
	• Self-arranged dinner
20 March 2018 (Tue)	• <b>Chinese Outbound Investment Business Seminar – Tianjin stop</b>
	• <b>Business Matching Networking Session</b>
	• <b>Networking Luncheon</b>
	• <b>Visit leading Tianjin enterprises to understand its business strategies and development plans</b>
	• <b>Dinner with Tianjin Officials</b>
21 March 2018 (Wed)	• <b>Visit to Tianjin Pilot Free Trade Zone and leading enterprises</b>
	• Self-arranged lunch
	• Depart to Qingdao from Tianjin
	• <b>Dinner with Qingdao Officials</b>
22 March 2018 (Thur)	• <b>Chinese Outbound Investment Business Seminar – Qingdao stop</b>
	• <b>Business Matching Networking Session</b>
	• <b>Networking Luncheon</b>
	• <b>Visit leading Qingdao enterprises to understand its business strategies and development plans</b>
	• Self-arranged dinner
23 March 2018 (Fri)	• <b>Visit leading Qingdao enterprises to understand its business strategies and development plans</b>
	• Return to Hong Kong from Qingdao

*(subject to changes without prior notices)*

**JOIN US NOW!**

**Please register by completing the registration form and return by**  
**31 January 2018**

For more information, please contact Ms Karen Chan at [karen.kw.chan@hktcd.org](mailto:karen.kw.chan@hktcd.org) or (852) 2584-4002

<b>Participation Fee</b>	HK\$ 3,500	Includes local transportation, networking luncheons, networking events and business matching meetings. Air ticket fare, hotel accommodation, dinners, visa, travel insurance and personal expenses are <b>NOT</b> included. <b>*ELIGIBLE FOR SME EXPORT MARKETING FUND (EMF)*</b>
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*Applications are subject to review by the organisers. Priority will be given to companies with experience in facilitating cross border investments.*

## Hong Kong Cross-Border Investment Services Mission to Tianjin (天津) and Qingdao (青島)

19 – 23 March 2018

### Application form (for HK delegates)

Please send your application form to:

**Ms Natalie Ho**

Hong Kong Trade Development Council  
38/F Office Tower, Convention Plaza  
1 Harbour Road, Wanchai, Hong Kong

Direct line: (852) 2584-4503

Email: [natalie.mf.ho@hktcd.org](mailto:natalie.mf.ho@hktcd.org)

<b>Part I: Applicant's Personal Details</b>		
<b>Information below will be printed on mission-related materials (exclude mobile phone number).</b>		
	English	Chinese (中文)
Company Name:		
Company Address:		
Company Website:		
<b>Applicant 1</b>		
Salutation:	<input type="checkbox"/> Dr <input type="checkbox"/> Mr <input type="checkbox"/> Ms	<input type="checkbox"/> 博士 <input type="checkbox"/> 先生 <input type="checkbox"/> 女士
First Name:		
Last Name:		
Title:		
Telephone no.:		
Mobile phone no.:	HK	CM (內地)
Fax:		
E-mail:		
<b>Applicant 2</b>		
Salutation:	<input type="checkbox"/> Dr <input type="checkbox"/> Mr <input type="checkbox"/> Ms	<input type="checkbox"/> 博士 <input type="checkbox"/> 先生 <input type="checkbox"/> 女士
First Name:		
Last Name:		
Title:		
Telephone no.:		
Mobile phone no.:	HK	CM (內地)
Fax:		
E-mail:		

\* Please tick ✓ the appropriate box.

Part II: Contact Person Information			
Full name:			
Title:			
Telephone no.:			
E-mail:			
Part III: Applicant's Travel Document Details			
<p>Information provided below will only be used for travel and hotel arrangement. It will be destroyed upon completion of the programme and will not be retained in the database of Hong Kong Trade Development Council. Delegates are responsible for the validity of their travel document.</p>			
Applicant 1			
Passport/ Travel Document name:	First name (Chinese)		Last name (Chinese)
	First name (English)		Last name (English)
Travel Document no.:	Home Visit Permit		or
	Passport (Please specify: _____) <input type="checkbox"/> Holding Valid China Visa		
Valid until:			
Nationality:			
Country of Issue:			
Applicant 2			
Passport/ Travel Document name:	First name (Chinese)		Last name (Chinese)
	First name (English)		Last name (English)
Travel Document no.:	Home Visit Permit		or
	Passport (Please specify: _____) <input type="checkbox"/> Holding Valid China Visa		
Valid until:	(DD/MM/YY)		
Nationality:			
Country of Issue:			

\* Please tick ✓ the appropriate box.

Part IV: Company and Project Particulars			
Company headquarters:	Please specify country / region of your headquarters: Is there a mainland office? <input type="checkbox"/> Yes. Please specify the cities: _____ <input type="checkbox"/> No		
Business nature:	<input type="checkbox"/> Brand Management <input type="checkbox"/> Financial Due Diligence <input type="checkbox"/> Market Entry Strategic Analysis <input type="checkbox"/> Business Valuation <input type="checkbox"/> Interim Management <input type="checkbox"/> Risk Mitigation <input type="checkbox"/> Consultancy <input type="checkbox"/> Intellectual Property Protection <input type="checkbox"/> Tax Advisory <input type="checkbox"/> Corporate Intelligence <input type="checkbox"/> Legal Advisory <input type="checkbox"/> Trust Service <input type="checkbox"/> Corporate Services <input type="checkbox"/> Legal Due Diligence <input type="checkbox"/> Financial Advisory <input type="checkbox"/> Others: _____		
Investment Projects available for Referral to Mainland Delegates:			
	Project (1)	Project (2)	Project (3)
Sector(s)			
Project location (country/region(s))			
Required capital (USD)			
Project description (Max. 50 words each. Please attach separate file if necessary)			
Format of investment / cooperation (Please v as appropriate):	<input type="checkbox"/> Asset Acquisition <input type="checkbox"/> Majority Shareholdings <input type="checkbox"/> Minority Shareholdings <input type="checkbox"/> JV/ Partnership <input type="checkbox"/> 100% Takeover <input type="checkbox"/> Licensing	<input type="checkbox"/> Asset Acquisition <input type="checkbox"/> Majority Shareholdings <input type="checkbox"/> Minority Shareholdings <input type="checkbox"/> JV/ Partnership <input type="checkbox"/> 100% Takeover <input type="checkbox"/> Licensing	<input type="checkbox"/> Asset Acquisition <input type="checkbox"/> Majority Shareholdings <input type="checkbox"/> Minority Shareholdings <input type="checkbox"/> JV/ Partnership <input type="checkbox"/> 100% Takeover <input type="checkbox"/> Licensing
<p><b>Please email the below information to <a href="mailto:natalie.mf.ho@hktdc.org">natalie.mf.ho@hktdc.org</a> for production of mission-related materials.</b></p> <ol style="list-style-type: none"> <li>Company Profile (in Simplified Chinese, not more than 150 words in Microsoft Word format)</li> <li>Photo(s) of representatives in JPG format (Resolution: at least 300 dpi / File size: not less than 1MB)</li> </ol>			
Part V: Dietary Preference (if applicable)			
<input type="checkbox"/> Vegetarian Meal <input type="checkbox"/> Others: _____			

\* Please tick ✓ the appropriate box.

### Part VI: Travel Arrangement

Air ticket and hotel accommodation to be entirely arranged by HKTDC appointed Travel Agent stated below:

Reliance Travel (Hong Kong) Ltd

Contact Person: Joyce Wong

Tel : 27312098

Email: [joyce.wong@reliancetravel.com.hk](mailto:joyce.wong@reliancetravel.com.hk) / [agnes.chan@reliancetravel.com.hk](mailto:agnes.chan@reliancetravel.com.hk)

Address: Suite 904B, Tower 6, 33 Canton Road, TST, HK.

### Part VII: Payment

Please return the completed application form with a crossed cheque made payable to “**Hong Kong Trade Development Council**” to the address below:

Hong Kong Trade Development Council

38/F, Office Tower Convention Plaza, 1 Harbour Road, Wanchai

(Attn: Ms Natalie Ho)