

## HKVCA Brownbag Luncheon Talk

### Legal and regulatory change in China: the impact on private equity

November 24, 2014 (Mon)

#### Speakers:



**William Hay**  
General Counsel  
Baring Private Equity Asia

William Hay is general counsel of Baring Private Equity Asia, a leading Asia-based private equity firm with US\$5 billion under management. Prior to joining Baring, he held similar positions with GE Capital Asia and Colony Capital. Before relocating to Hong Kong in 1995, Will was a partner in a Wall Street law firm.

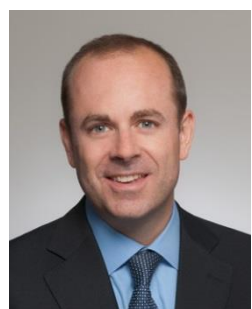
Will's transactional experience includes real estate, private equity, distressed debt and other acquisitions and investments across greater China, Japan, Korea, India and Southeast Asia. He has structured and managed private equity and real estate funds in Asia, and is an expert in compliance issues in the region.

Will received his BA from UC Berkeley in 1973, his AM from Harvard's East Asian Regional Studies program in 1978 and his JD magna cum laude from Harvard Law School in 1982. Will is a qualified lawyer in Hong Kong and New York and is fluent in Mandarin Chinese.



**Velisarios Kattoulas**  
Chief Executive  
The Poseidon Group

Velisarios Kattoulas is chief executive of the Poseidon Group, a transaction services and advisory firm he founded in Tokyo in 2007. The company is headquartered in Hong Kong, and has offices in Singapore and New York. Poseidon's clients have more than USD500 billion in assets under management and administration, and they include leading investment banks, hedge funds, private equity firms and corporates. Prior to founding Poseidon, Velisarios was a foreign correspondent in Asia at the International Herald Tribune, Newsweek and Time, a buy-side analyst at Robert Fleming in London, and an advisor to a leading investment bank in Tokyo.



**Brian Schwarzwaldler**  
Partner  
Ropes & Gray LLP

Brian focuses on cross-border leveraged buyouts, mergers & acquisitions and growth equity investments, with a focus on transactions involving Chinese businesses. Brian regularly works with private equity sponsors such as Bain Capital and TPG Capital on transactions involving a broad range of industries including life sciences, technology, media, publishing, real estate and manufacturing. Brian has practiced in Hong Kong since 2004 and spent time in the Hong Kong offices of two major international law firms before joining Ropes & Gray in 2008. Prior to his time in Hong Kong, Brian was China Program Manager of the Rural Development Institute, a Seattle-based nonprofit organization focused on property rights reform in developing and transitional economy countries. He is fluent in written and spoken Mandarin.