

HKVCA Brown Bag Luncheon Talk

Transferring deal risks to the insurance market: The Use of Warranty & Indemnity Insurance and other Transaction Liability Insurance Solutions in M&A deals
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Speakers:

Rod Brown

Corporate Partner, Latham & Watkins

Rod Brown is a corporate partner in Latham & Watkins' Singapore office having transferred from the London office in 2012. Rod's practice cover public and private mergers and acquisitions, private equity transactions, restructurings and joint ventures across a variety of sectors and often with a cross border or international dimension.

Justin McCarthy

Regional Director – Aon Mergers & Acquisitions Solutions, Asia

Justin is Regional Director for the Aon Mergers & Acquisitions Solutions (AMAS) group in Asia. His role involves providing insurance due diligence and advice on the use of Warranty & Indemnity Insurance and other transaction liability insurance solutions to private equity and strategic buyers in the Asia-Pacific region.

Justin moved to Hong Kong in March 2003 and in the intervening years has held senior business development and major regional/global account directorship positions for Aon Hong Kong and Aon Asia. He has covered deals in the automotive, TMT, toll roads, ports and terminals, transportation, power, utilities, general manufacturing, real estate and pharmaceuticals industries amongst others.

Justin started his career with Bowring Marsh & McLennan in England on their graduate training programme, before joining the Aon subsidiary, Rollins Hudig Hall. Prior to working for AMAS, he worked for Aon's Global Business Unit in London servicing major multinational clients and project managing new business and major account defence strategies.

Qualifications:

Bachelor of Arts (Honours) – University of Southampton, England

Sandra Lee

Regional Associate Director – Aon Mergers & Acquisitions Solutions, Asia

Sandra joined Aon in March 2012 to lead the transaction liability insurance practice in Asia, advising buyers and sellers in M&A transactions on how best to mitigate and transfer transaction risks using insurance capital. Her focus includes Warranty & Indemnity Insurance, Tax Liability Insurance, Litigation Insurance and Successor Liability Insurance placements.

Sandra has 10 years of legal experience with leading law firms in Singapore (Wong Partnership), Paris (Gide Loyrette Nouel) and Hong Kong (Clifford Chance and Linklaters) advising on corporate and private equity M&A transactions in Southeast Asia and the Greater China region as well as deals involving cross border mergers and acquisitions and joint ventures in England, France, Eastern Europe and Africa. She also benefits from the experience gained on secondment to a sovereign wealth fund in Beijing, where she advised on PRC-related corporate transactions.

Sandra is fluent in English, Mandarin and French.

Qualifications:

- Admitted to practice law in England and Wales (2007) and Singapore (2004)
- National University of Singapore, Bachelor of Laws (Second Upper Class Honours) (2003)